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EXHIBIT C

Order Book Status

- Map sales order fields for OSC-US

Target 5/11

Council Report Status

Spend, Saving, Take-Down-Rate Reports for Commodity Councils
Database deployment to Commodity Councils

A) LOGIC

- ASPECT - Deployed
- PCMS - Deployed
 - DB2 Tables Completed
 - Contract #s identified
 - APR/DBF generated
- SPIW - Deployed
 - Fix in place for duplicate count
 - Identified Cross Council Supplier Forecast Process
 - Additional reports being identified by Logic representatives
- PPCA/SAP - Partially Deployed (SAP Invoices to be completed)
 - Using Memory as a beta test case
 - Mapped their Invoice to 97% accuracy using identification process
 - Implement this procedure to Logic

B) MEMORY

- ASPECT - Deployed
- PCMS - Developed
 - DB2 Tables Completed
 - Contract #s identified
 - APR/DBF generated
- SPIW - Deployed (Needs Revisions)
- PPCA/SAP - Partially Deployed (SAP Invoices to be completed)
 - Using Memory as a beta test case
 - Mapped their Invoice to 97% accuracy using identification process
 - Implement this procedure to Logic

C) AOP

- ASPECT - Partially Deployed (New Aspect Parts Table)
- PCMS - Developed
 - DB2 Tables Completed
 - Contract #s identified
 - APR/DBF generated

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Order Book Status

SPTW - Deployed (Needs Revisions)

PPCA/SAP - Partially Deployed

- Using Memory as a beta test case

- Mapped their Invoice to 97% accuracy using identification process

- Implement this procedure to Logic

D) Proposed Engineering Measurements

Strategic Interaction with Developers & Suppliers

- Closed Loop Process - Recommendations to Development vs Actual Implementation. Will provide database for tracking actions.
- # Preferred/Non-Preferred Pns released/month - Utilizing Aspect
- Preferred PN Content on new BOM - By Site, By Division - Utilizing Aspect/BRS

PN Database Administration

- Pns with demand without a qualified source - Utilizing SPTW/ASPECT
- Data Mismatches (i.e. PN is EOL but "OK to buy")

Qualifications (NEW, PCN, SQAs, etc)

- # of qualifications in process - Utilizing Aspect (See Eric Lambert T&Q)
- # of late qualifications, reason & impact - Utilizing Aspect (See Eric Lambert T&Q)
- # of signed SQAs vs total commodity \$ - See Curt Gross kroph
- # of PCNs in process - Utilizing PCN

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Best Available Copy Global Procurement IW Architecture

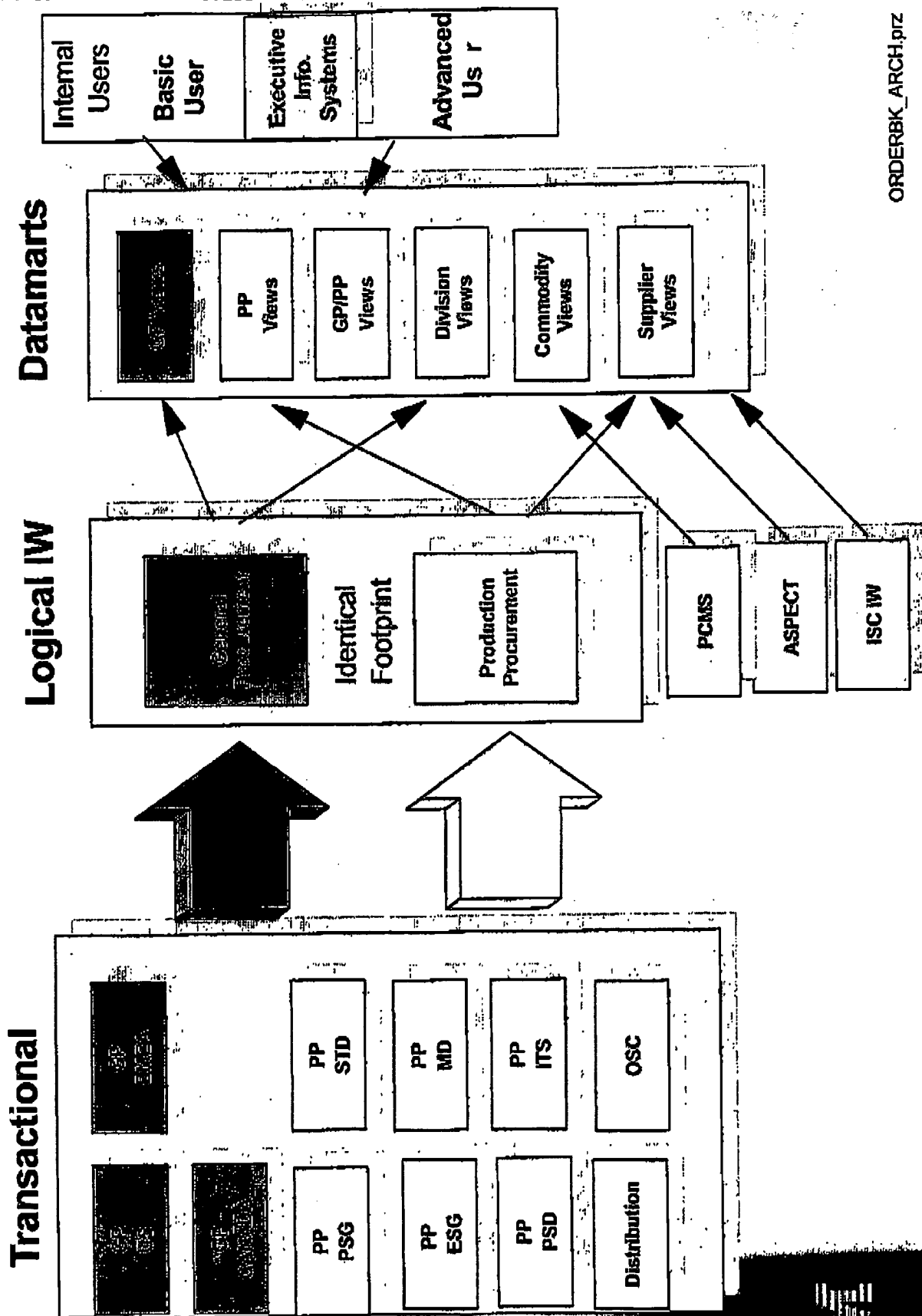
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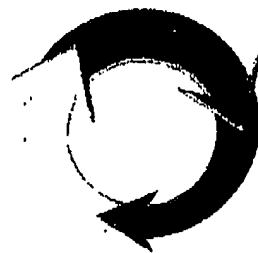
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IBM Order Book CPM Council Server Support

Architecture



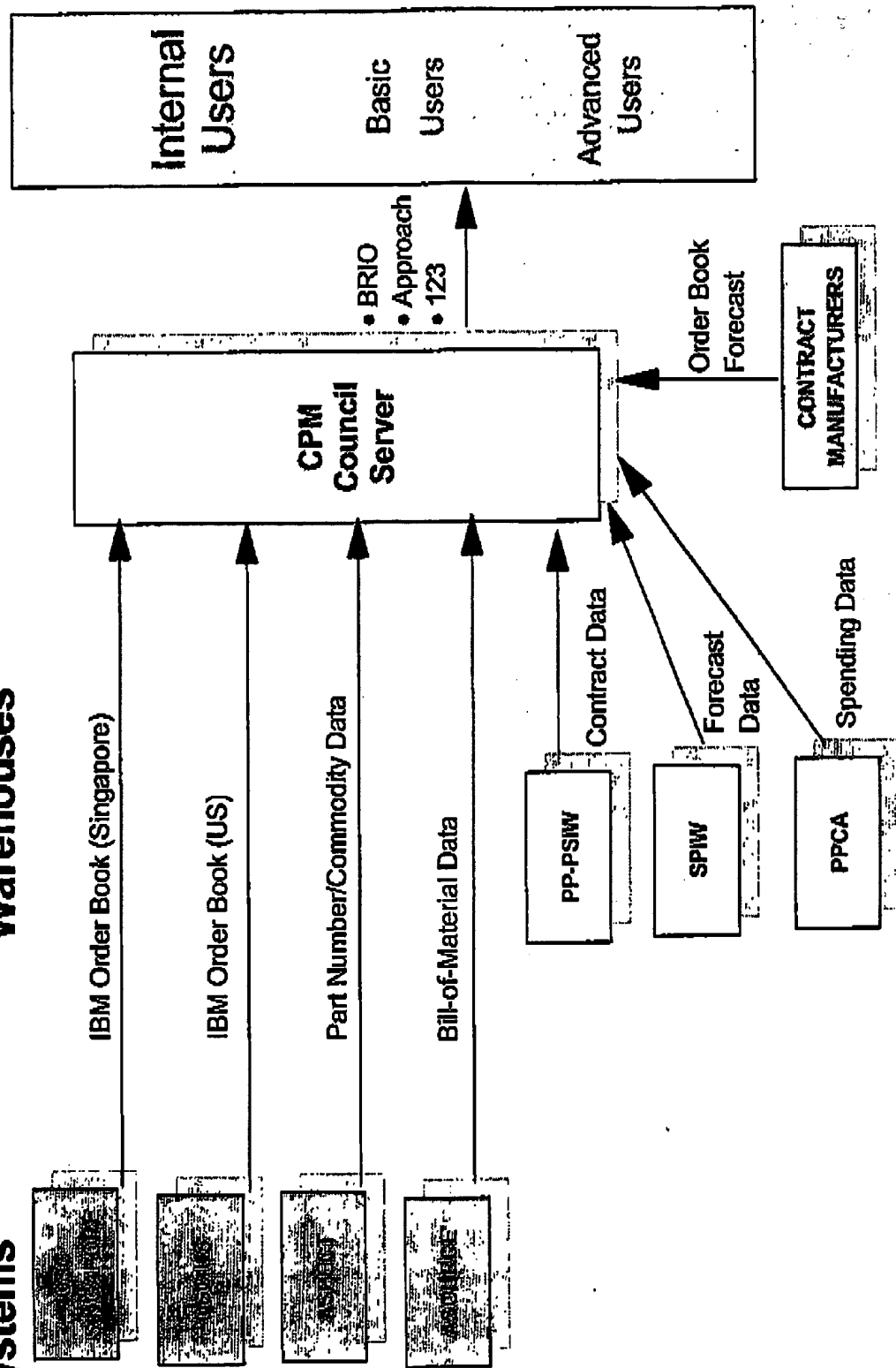
business

Order Book Architecture

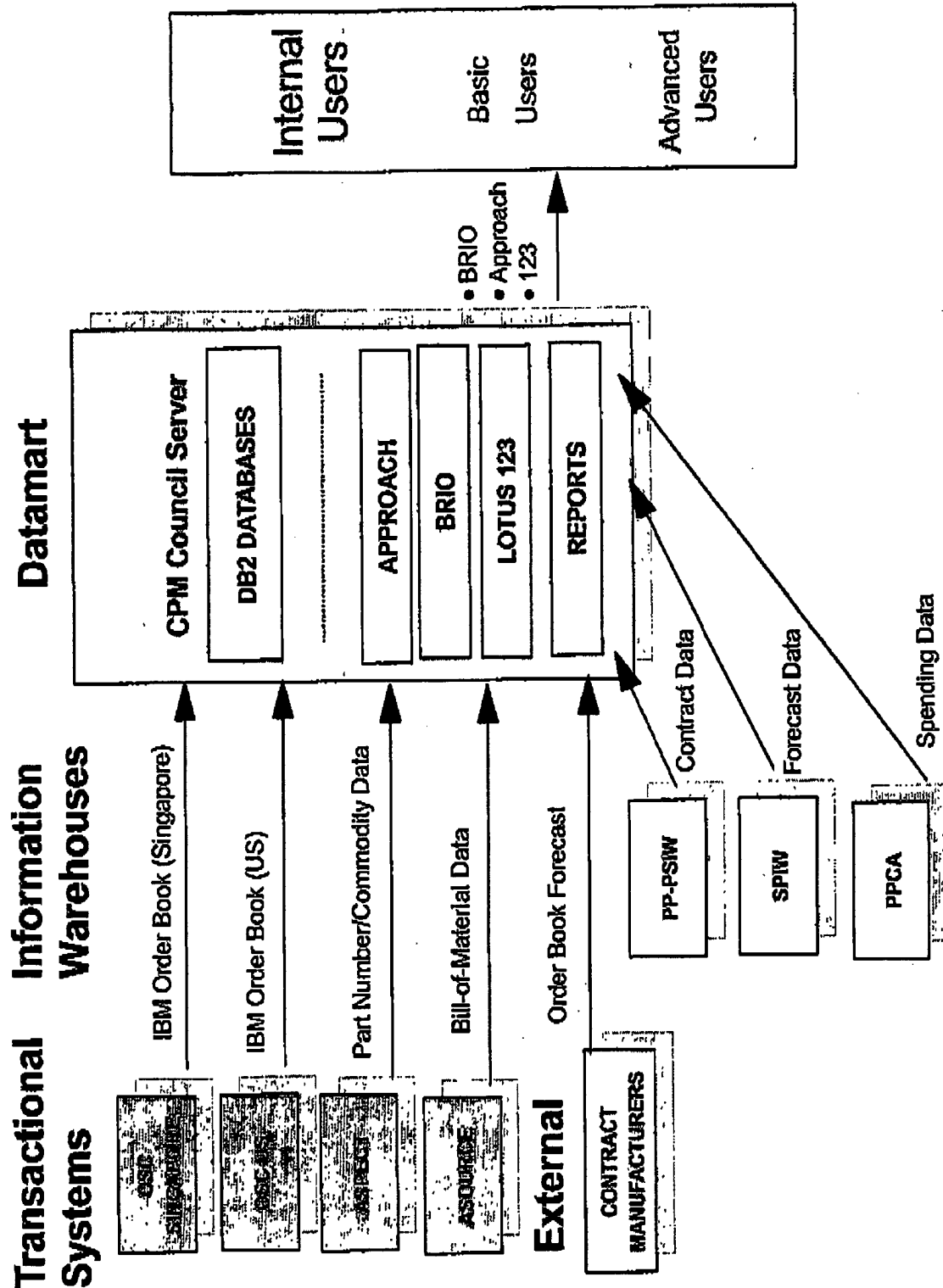
Transactional Systems

Information Warehouses

Datamart



Order Book Architecture



IBM Order Book

CPM Council Server Support

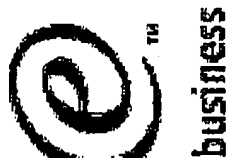
Current IGS Server Support

- **CPM Server Infrastructure Support**
Server Maintenance
- **Bridges from Transactional Systems**
OSC-US, OSC-Singapore

Current Council Server Support

- **Inbound data support**
CM Data feeds, ASOURCE, ASPECT, SPIW, OSC-US, OSC-SNG
- **DB2 Databases**
- **End User Tools**
APPROACH, BRIO, Lotus 123





IBM Order Book CPM Council Server Support

Proposed IGS Server Support

- Continued Server Infrastructure Support
- Continued Support for Transactional Bridges
- Expanded IGS Support
 - Inbound data support
 - DB2 Database support
 - Recommendations on performance, data storage, etc.

Council Server Support

- CM Interlock on incoming data
- End User Tools

APPROACH, BRIO, Lotus 123

IBM Order Book CPM Council Server Support

Issues

- Funding for additional IGS support



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